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COMMISSIONERS' COURT
SPECIAL MEETING
October 28, 2011

Notice is hereby given that the Titus County Commissioners' Court met in a special meeting on Friday, October 28, 2011 at 8:30 a.m. in the Titus County Courtroom, with the following members present:

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|------------------|-------------------------|
| Brian P. Lee | County Judge |
| Don Boggs | Commissioner Precinct 1 |
| Mike Fields | Commissioner Precinct 2 |
| Phillip Hinton | Commissioner Precinct 3 |
| Thomas Hockaday | Commissioner Precinct 4 |
| Dianne Norris | County Clerk |
| Carl Johnson | County Auditor |
| Sheryl Preddy | County Treasurer |
| John Mark Cobern | County Attorney |

Public Attending Meeting:

| | | |
|----------------|----------------|--------------|
| Dawn Brison | Linda Hooper | Demetra Bell |
| Carolyn Norman | Christie Davis | Gail Norris |
| Gary Oliver | | |

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| Pledge of Allegiance led by: | Judge Lee |
| Invocation by: | Judge Lee |

- 1) Pursuant to section 551.042, Texas Open Meeting Act, the Court is open to hear public comments and/or requests for information on non-agenda items. (Listen to audio track 1, 00:01:57).
 - a. Gary Oliver, Total Financial Group: I would like to encourage the County to put the healthcare insurance program out on bids. I know that you are self-insured now, but to know for sure you need to see what is in the marketplace and see what people can bring to the County in that respect.
- 2) Consider and possibly approve leases and copier maintenance contract. (Listen to audio track 1, 00:03:00)
 - a. Judge Lee: I have had a chance to visit with each of the Commissioner's about this. A few weeks ago, I started looking at our copier maintenance and repair contracts and leases to see if there was a way to shave a little money out of that by competition with other bidders. I have been talking to three different companies.
 - i. TLC is our current maintenance contract supplier. They are also the source for most of the lease initiations on the majority of equipment that we have. They originated the leases, they are not the actual lessor they have turned the leases over to Wells Fargo and maybe some other companies. We have the right under the contract to give them notice and switch companies that provide the repair and maintenance. That is done on a per copy basis. I thought that their prices were a bit high for repair and maintenance. We are also paying for a minimum number of pages for exceeded what our actual usage is. We have been paying based on an assumed 40,000 copies a month minimum usage and anything over that was charged on a per copy basis. Our actual use is about 20700 copies, nearly half of what we have been paying for, so there is an immediate savings there by re-negotiating that as well as the per page price.
 - ii. Texas Imaging: Cliff Killman offered a quote at .0095 per copy for repair and maintenance. We were currently paying 1½ cents to 2½ cents per copy.
 - iii. Firmin's also approached me with a proposal that would not only include these large copy machines but all the multitude of the smaller copiers. There are some savings opportunities there because with the expensive

price of the cartridge could cost 5 to 9 cents per copy. Furman's approach was to provide a full service along with the smaller machines.

- iv. TLC came back and said that they would charge us 21000 copies per month rather than 40000. They would also like to replace our older equipment with new equipment that is cost efficient. Their package came back at 11/2 cents per copy along with three new copiers.
As a result, there will be about a \$400.00 a month savings countywide.
Overall, it is my recommendation to stick with TLC...This is a five-year lease.

Motion made by Commissioner Boggs and seconded by Commissioner Hockaday.
Motion carried unanimously.

CLOSED SESSION: To consult, receive and seek advice from attorney, pursuant to Sections 551.071, 551.72, 551.074, and 551.0785 of the Texas Government Code.

1. Receive consultation and seek legal advice regarding available options to support our county operations including personnel matters and health insurance for county employees.

OPEN SESSION:

2. Only if necessary, discuss consider, and take any necessary action regarding available options to support county operations, including but not limited to personnel policies and procedures in place for providing employee health insurance.
3. Commissioner Boggs: I would like to make it known that there were no actions taken in Executive Session and no actions to be followed up in open session.

Adjournment. (Listen to audio track 2, 00:00:35)

Motion made by Commissioner Boggs and seconded by Commissioner Hockaday.
Motion carried unanimously.